

TIME	SESSION	LOCATION
7:00 AM – 8:20 AM	Registration and Networking Breakfast	Grand Lobby
8:20 AM – 8:30 AM	Summit Introduction Dan Goodwill, President, Dan Goodwill & Associates Inc.	Orion ABC
8:30 AM – 9:45 AM	The Donald Trump Effect and The Economy in 2018: What trends will impact your business? Lou Smyrlis, Director, Business Development and Research, Newcom Trucking Group (Moderator) Carlos Gomes, Senior Economist, Scotiabank Walter Spracklin, CFA, Equity Research Analyst – Transportation Sector, RBC Capital Markets John Larkin, CFA, Managing Director and Head, Transportation Capital Markets Research, Stifel Financial Corp Doug Munro, President and Owner, Maritime-Ontario Freight Lines Sylvie Messier, CCS, Corporate Transportation and Customs Manager, Ipex	Orion ABC
9:45 AM – 10:15 AM	Networking Break	Grand Lobby
10:15 AM – 11:15 AM	Fast Forward – an inside look at the Future of Transportation Lou Smyrlis, Director, Business Development and Research, Newcom Trucking Group (Moderator) Paul Kudla, Regional Vice President, Volvo Trucks North America Marco Beghetto, VP of Communications and New Media, OTA & CTA Ritchie Huang, Manager of Engineering and Safety in the Compliance and Regulatory Affairs Division, Daimler Trucks North America Rick Geller, MRC Transportation Practice Leader, Canada, Marsh Risk Consulting Justin Bailie, President & Co-Founder, Rose Rocket Ryan Ernst, Leader, Logistics and Distribution Practice, Strategy & Operations, Deloitte Consulting	Orion ABC
11:15 AM – 12:15 PM	Shipper-Carrier Roundtable Lou Smyrlis, Director, Business Development and Research, Newcom Trucking Group (Moderator) John Tenpenny, Editor, Canadian Shipper (Moderator) Justin Yang, Vice President, HanM Transportation Management Services Ltd. Mike Ludwick, Chief Administrative Officer, Bison Transport Rob Nichols, P.Log, Managing Director, Domestic Intermodal Sales and Marketing, Canadian Pacific Eric Warren, Vice President Business Development, Hercules Tony Kermally, Partner/VP, Freightcom Inc. Anna Petrova, Senior Supply Chain Leader, Ferrero Hugh MacDonald, Director, Logistics and Distribution, Wajax	Orion ABC
12:15 PM – 1:30 PM	Networking Lunch	Grand Lobby
1:30 PM – 2:15 PM	BREAKOUT SESSION 1A – Effective Strategies to Improve the Profitability of your Trucking Business Marco Beghetto, VP of Communications & New Media, OTA & CTA (Moderator) Mike Buck, President, MCB Fleet Management Consulting Brian Abel, Freight Network Engineer, KSM Transport Advisers BREAKOUT SESSION 1B – Bridging the Generational Gap John G. Smith, Editor, Today's Trucking (Moderator) Wesley Armour, Chief Executive Officer, Armour Transportation Systems Victoria Armour, Vice President of Home Delivery & White Glove Services, Armour Transportation Systems Isabelle Héту, Director, Programs and Services, Trucking HR Canada BREAKOUT SESSION 1C – Table Topics (Moderated Roundtable Discussions on Selected Topics) – advance registration required Shipper/Carrier Collaboration Moderator: John Tenpenny, Editor, Canadian Shipper and Dan Goodwill, Dan Goodwill & Associates Best Practices in Cross-Border Freight Transportation Moderator and subject matter expert, Ray Haight, StakUp Preparing for Changes to NAFTA and Border Policies Moderator: Bob Armstrong, CILTNA, and Joy Nott, President, Canadian Association of Importers and Exporters Inc.,	Orion ABC Orion D Lyra
2:15 PM – 2:30 PM	Networking Break	Grand Lobby
2:30 PM – 3:15 PM	BREAKOUT SESSION 2A Major Issues in Transportation Across Canada John Tenpenny, Editor, Canadian Shipper (Moderator) Robert H. Ballantyne, P.Eng., President, Freight Management Association of Canada (FMA) Stephen Laskowski, President, Canadian Trucking Alliance / President, Ontario Trucking Association Gérald Gauthier, Vice President, Public and Corporate Affairs, Rail Carriers Association of Canada BREAKOUT SESSION 2B Best Practices in Developing a Driver Recruitment and Retention Strategy Mike McCarron, Chairman of the Board, Trucking HR Canada (Moderator) Tim Hindes, CEO, Stay Metrics Tracy Clayson, Managing Partner, In Transit Personnel BREAKOUT SESSION 2C The Canadian LTL Customer Value and Loyalty Report Kevin Huntsman, Senior Vice President, Mastio & Company	Orion ABC Orion D Lyra
3:15 PM – 3:30 PM	Networking Break	Grand Lobby
3:30 PM – 4:15 PM	Motivational Speaker - How to Build a Successful Business and Brand David Segal, Co-Founder, DAVIDs TEA	Orion ABC
4:15 PM – 4:20 PM	Closing Remarks Lou Smyrlis, Director, Business Development and Research, Newcom Trucking Group	Orion ABC
4:20 PM – 6:00 PM	Draw & Cocktail Reception hosted by Freight Management Association of Canada	Grand Lobby

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